

Message Text

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PAGE 01 PARIS 10620 311254Z
ACTION H-02

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-----057927 311430Z /45
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TO SECSTATE WASHDC 9340

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STADIS////////////////////////////////////

E. O. 11652:N/A
TAGS: EAIR, FR
SUBJECT: MINIMUM CHARTER PRICES AND AIR FRANCE FARES

REF: ATWOOD-MYERSON TELECON MARCH 30.

1. CIVIL AIR ATTACHE SPOKE WITH LEQUARTIER (ASSISTANT DIRECTOR -- AND DEPUTY TO ESPEROU -- ECONOMIC AND INTERNATIONAL SERVICE DGAC) AFTERNOON OF MARCH 30. LEQUARTIER -- WHO HAD BEEN IN TOUCH WITH ESPEROU -- SAID HE COULD CATEGORICALLY ASSURE ATWOOD THAT ALL U. S. CHARTER PROGRAMS WHICH ARE UP TO TEN OR TWELVE PERCENT BELOW THE MINIMUM CHARTER PRICE (I.E., THE PRICE TO WHICH THEY MAY BE SOLD TO THE PUBLIC) PER DECREE OF 23 SEPTEMBER 1977 WILL BE APPROVED DURING THE SUMMER OF 1978.

2. LEQUARTIER ALSO ASSURED US THAT ALL CHARTERS PRESENTLY PENDING BEFORE THE DGAC COME WITHIN THIS 10-12 PERCENT RANGE AND THEREFORE SHOULD PRESENT NO PROBLEMS. ALTHOUGH HE COULD NOT SPEAK CATEGORICALLY WITH RESPECT TO FUTURE FILINGS HE FELT THAT THE OVERWHELMING MAJORITY OF CHARTER PROGRAMS FOR 1978 HAD

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ALREADY BEEN FILED WITH DGAC AND THEREFORE THERE SHOULD BE NO PROBLEMS.

3. FURTHER, IN RESPONSE TO OUR QUESTION ABOUT ABRAHAM'S STATEMENT OF MARCH 24 THAT FILINGS WHICH WERE ABOUT 30 PERCENT BELOW THE MINIMUM WOULD GIVE PROBLEMS, LEQUARTIER SAID THAT ABRAHAM WAS SPEAKING RHETORICALLY

AND THAT THERE WERE NO FILINGS BELOW THE MINIMUM
AT THIS ORDER OF MAGNITUDE.

4. FINALLY, LEQUARTIER REITERATED THE STATEMENTS OF
ABRAHAM AND ESPEROU TO THE EFFECT THAT FRANCE WAS NOT
WILLING TO PUT ASIDE THE "PRINCIPLE" OF MINIMUM
PRICING, BUT WAS QUITE WILLING TO BE FLEXIBLE.
HARTMAN

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Message Attributes

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Draft Date: 30 mar 1978
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Decaption Note: 25 YEAR REVIEW
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